

# Volume Analysis Full Report - Page 1 of 2 Additional Pages

**Availability:** All CompuPawn configurations.

**Inputs Used:** Determine reporting period (*Shift, Date*, etc.)

- *Start Shift / End Shift* = {Shift numbers accounting for month}
- *Full Reports (Y/N)* = {Y}

**Example:** When utilizing *Full Reports (Y/N)* the Volume Analysis Report prints two (2) additional pages of statistical information related to merchandise categories. This is an example of the first of two additional pages printed when using the *Full Reports (Y/N)* option.

05/12/94		VOLUME ANALYSIS REPORT										PAGE 8			
		START SHIFT=0585 (03/01/94) END SHIFT=0612 (04/01/94)													
CATEGORY DESCRIPTION	TAXABLE SALES	EXEMPT SALES	TOTAL SALES	COST OF SALES	GROSS PROFIT	TAXABLE REPAIRS	EXEMPT REPAIRS	TOTAL REPAIRS	LAYAWAY DEPOSITS	BUYS	PAWNS	INTEREST	LATE CHARGES	PREM/LOST CHARGES	MISC CHARGES
ANTIQUES/COLLECTIBLES	443.69	76.15	519.84	244.14	275.70	0.00	0.00	0.00	-76.65	0.00	-175.00	29.00	0.00	0.00	0.00
APPLIANCE/HOUSEWARE	518.17	129.50	647.67	315.00	332.67	0.00	0.00	0.00	-75.99	0.00	-311.80	155.20	30.00	0.00	0.00
INACTIVE	50.00	0.00	50.00	20.00	30.00	0.00	0.00	0.00	0.00	0.00	0.00	11.40	0.00	0.00	0.00
BICYCLE	124.00	0.00	124.00	35.00	89.00	0.00	0.00	0.00	0.00	0.00	0.00	38.00	0.00	0.00	0.00
INACTIVE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	30.00	20.00	0.00	0.00
CAMERA/OPTICS	758.00	0.00	758.00	262.95	495.05	0.00	0.00	0.00	30.00	-15.00	-1,620.00	406.20	50.00	10.00	0.00
COIN/MONEY	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-150.00	8.84	0.00	0.00	0.00
FISHING EQUIPMENT	52.06	0.00	52.06	30.00	22.06	0.00	0.00	0.00	0.00	0.00	-50.00	21.00	0.00	0.00	0.00
FURNITURE	54.57	0.00	54.57	32.00	22.57	0.00	0.00	0.00	0.00	0.00	-20.00	0.00	0.00	0.00	0.00
GENERAL SPORTS EQUIP.	434.52	0.00	434.52	200.71	233.81	0.00	0.00	0.00	-55.00	-50.00	-810.00	180.60	40.00	0.00	0.00
HUNTING/CAMPING EQUIP.	220.95	0.00	220.95	80.00	140.95	0.00	0.00	0.00	-63.87	-20.00	0.00	21.00	0.00	0.00	0.00
JEWELRY	28,682.46	2,021.10	30,703.56	14,016.83	16,686.73	600.50	0.00	600.50	-429.65	-361.00	-48,362.50	16,687.28	1,400.00	90.00	0.00
KNIFE/ACCES	0.00	34.50	34.50	20.00	14.50	0.00	0.00	0.00	0.00	0.00	-85.00	41.00	10.00	0.00	0.00
MUSIC INSTRUMENT/EQUIP.	789.98	2.00	791.98	426.47	365.51	0.00	0.00	0.00	767.13	0.00	-4,423.00	1,036.80	130.00	30.00	0.00
OFFICE EQUIPMENT	64.45	335.00	399.45	237.50	161.95	0.00	0.00	0.00	0.00	-50.00	-845.00	95.00	0.00	0.00	0.00
PRECIOUS METAL/BULLION	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-349.00	181.92	0.00	0.00	0.00
STEREO/RADIO	2,837.61	-141.24	2,696.37	1,433.13	1,263.24	0.00	0.00	0.00	148.95	-566.00	-3,069.00	801.28	130.00	30.00	0.00
TELEVISION	605.79	-11.79	594.00	280.00	314.00	0.00	0.00	0.00	-13.49	-15.00	-2,196.00	549.60	90.00	5.00	0.00
TOOL	2,278.70	139.55	2,418.25	908.51	1,509.74	0.00	0.00	0.00	244.20	-75.00	-2,692.00	957.58	150.00	45.00	0.00
TOYS AND GAMES	658.64	73.98	732.62	214.50	518.12	0.00	0.00	0.00	-31.39	-206.00	-459.00	159.60	20.00	0.00	0.00
VIDEO EQUIPMENT	2,933.81	204.25	3,138.06	1,221.77	1,916.29	0.00	0.00	0.00	205.41	-54.00	-5,190.00	1,512.52	120.00	15.00	0.00
AUTOMOBILE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	139.40	0.00	0.00	120.00
MOTORCYCLES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	101.00	0.00	0.00	150.00
VEHICLE ACCESSORY	41.30	0.00	41.30	20.00	21.30	0.00	0.00	0.00	0.00	0.00	-15.00	0.00	0.00	0.00	0.00
GUN	3,053.94	0.00	3,053.94	1,387.80	1,666.14	0.00	0.00	0.00	267.55	-50.00	-11,477.50	3,595.60	250.00	50.00	0.00
AMMUNITION-HANDGUN	172.40	0.00	172.40	127.56	44.84	0.00	0.00	0.00	-2.75	0.00	0.00	0.00	0.00	0.00	0.00
AMMUNITION-RIFLE, SMALL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10.00	0.00	0.00	0.00	0.00	0.00	0.00
MAGAZINE/SPEED LOADER	17.50	0.00	17.50	5.00	12.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SCOPES/OPTICS/MOUNTS	12.00	0.00	12.00	5.00	7.00	0.00	0.00	0.00	0.00	0.00	-200.00	0.00	0.00	0.00	0.00
HOLSTERS	28.00	0.00	28.00	25.43	2.57	0.00	0.00	0.00	-9.13	0.00	0.00	0.00	0.00	0.00	0.00
CASES/BAGS/SAFE	37.00	0.00	37.00	20.21	16.79	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CLEANING SUPPLIES	9.37	12.55	21.92	16.29	5.63	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
ACCESSORIES	16.49	0.00	16.49	10.00	6.49	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CATEGORY 4B	445.89	4.25	450.14	175.06	275.08	0.00	0.00	0.00	-120.00	-62.00	-380.00	70.20	0.00	0.00	0.00
UNAVAILABLE	-355.95	-172.60	-528.55	10.70	-539.25	283.16	0.00	283.16	100.00	0.00	-35.00	-276.40	0.00	-5.00	0.00
TOTALS	44,985.34	2,707.20	47,692.54	21,781.56	25,910.98	883.66	0.00	883.66	895.32	-1,544.00	-82,894.80	26,553.62	2,440.00	270.00	270.00

# Volume Analysis Full Report - Page 2 of 2 Additional Pages

**Availability:** All CompuPawn configurations.

**Example:** When utilizing *Full Reports (Y/N)* the Volume Analysis Report prints two (2) additional pages of statistical information related to merchandise categories. This is an example of the second of two additional pages printed when using the *Full Reports (Y/N)* option.

**Inputs Used:** Determine reporting period (*Shift, Date, etc.*)

- *Start Shift / End Shift* = {Shift numbers accounting for month}
- *Full Reports (Y/N)* = {Y}

COMPUAWN DEMO (1)																		
05/12/94 VOLUME ANALYSIS REPORT PAGE 9																		
START SHIFT=0585 (03/01/94) END SHIFT=0612 (04/01/94)																		
CATEGORY DESCRIPTION	TOTAL SALES	% OF TOTAL	COST OF SALES	% OF TOTAL	GROSS PROFIT	PROFIT MARGIN	MARK UP	LAYAWAY DEPOSITS	BUYS	% OF TOTAL	QTY BUYS	AVG BUY	PAWNS	% OF TOTAL	QTY PAWNS	AVG PAWN	REDEEM RATIO	AVG CHG/\$100
ANTIQUE/COLLECTIBLES	519.84	1.09%	244.14	1.22%	275.70	53.04%	212.93%	-76.65	0.00	0.00%	0	0.00	-175.00	0.21%	3	-58.33	0.00%	\$38.67
APPLIANCE/HOUSEWARE	647.67	1.36%	315.00	1.45%	332.67	51.36%	205.61%	-75.99	0.00	0.00%	0	0.00	-311.80	0.38%	11	-28.35	90.91%	\$51.44
INACTIVE	50.00	0.10%	20.00	0.09%	30.00	60.00%	250.00%	0.00	0.00	0.00%	0	0.00	0.00	0.00%	0	0.00	0.00%	\$57.00
BICYCLE	124.00	0.26%	35.00	0.16%	89.00	71.77%	354.29%	0.00	0.00	0.00%	0	0.00	0.00	0.00%	0	0.00	0.00%	\$30.40
INACTIVE	0.00	0.00%	0.00	0.00%	0.00	0.00%	0.00%	0.00	0.00	0.00%	0	0.00	0.00	0.00%	0	0.00	0.00%	\$100.00
CAMERA/OPTICS	758.00	1.59%	262.95	1.21%	495.05	65.31%	288.27%	30.00	-15.00	0.97%	2	-7.50	-1,620.00	1.95%	28	-57.86	53.57%	\$38.34
COIN/MONEY	0.00	0.00%	0.00	0.00%	0.00	0.00%	0.00%	0.00	0.00	0.00%	0	0.00	-150.00	0.18%	1	-150.00	100.00%	\$36.83
FISHING EQUIPMENT	52.06	0.11%	30.00	0.14%	22.06	42.37%	173.53%	0.00	0.00	0.00%	0	0.00	-50.00	0.06%	1	-50.00	0.00%	\$42.00
FURNITURE	54.57	0.11%	32.00	0.15%	22.57	41.36%	170.53%	0.00	-20.00	1.30%	1	-20.00	0.00	0.00%	0	0.00	0.00%	\$0.00
GENERAL SPORTS EQUIP.	434.52	0.91%	200.71	0.92%	233.81	53.81%	216.49%	-55.00	-50.00	3.24%	1	-50.00	-810.00	0.98%	16	-50.62	37.50%	\$43.25
HUNTING/CAMPING EQUIP.	220.95	0.46%	80.00	0.37%	140.95	63.79%	276.19%	-63.87	-20.00	1.30%	1	-20.00	0.00	0.00%	0	0.00	0.00%	\$42.00
JEWELRY	30,703.56	64.38%	14,016.83	64.35%	16,686.73	54.35%	219.05%	-429.65	-361.00	23.38%	13	-27.77	-48,362.50	58.34%	589	-82.11	68.25%	\$33.87
KNIFE/ACCES	34.50	0.07%	20.00	0.09%	14.50	42.03%	172.50%	0.00	0.00	0.00%	0	0.00	-85.00	0.10%	3	-28.33	66.67%	\$51.00
MUSIC INSTRUMENT/EQUIP.	791.98	1.66%	426.47	1.96%	365.51	46.15%	185.71%	767.13	0.00	0.00%	0	0.00	-4,423.00	5.34%	58	-76.26	55.17%	\$40.87
OFFICE EQUIPMENT	399.45	0.84%	237.50	1.09%	161.95	40.54%	168.19%	0.00	-50.00	3.24%	3	-16.67	-845.00	1.02%	8	-105.62	75.00%	\$33.33
PRECIOUS METAL/BULLION	0.00	0.00%	0.00	0.00%	0.00	0.00%	0.00%	0.00	0.00	0.00%	0	0.00	-349.00	0.42%	1	-349.00	100.00%	\$14.57
STEREO/RADIO	2,696.37	5.65%	1,433.13	6.58%	1,263.24	46.85%	188.15%	148.95	-566.00	36.66%	21	-26.95	-3,069.00	3.70%	83	-36.98	46.99%	\$50.26
TELEVISION	594.00	1.25%	280.00	1.29%	314.00	52.86%	212.14%	-13.49	-15.00	0.97%	2	-7.50	-2,196.00	2.65%	33	-66.55	57.58%	\$40.74
TOOL	2,418.25	5.07%	908.51	4.17%	1,509.74	62.43%	266.18%	244.20	-15.00	0.97%	6	-12.50	-2,692.00	3.25%	84	-32.05	51.19%	\$45.07
TOYS AND GAMES	732.62	1.54%	214.50	0.98%	518.12	70.72%	341.55%	-31.39	-206.00	13.34%	13	-15.85	-459.00	0.55%	17	-27.00	70.59%	\$46.41
VIDEO EQUIPMENT	3,138.06	6.58%	1,221.77	5.61%	1,916.29	61.07%	256.85%	205.41	-54.00	3.50%	4	-13.50	-5,190.00	6.26%	66	-78.64	72.73%	\$33.03
AUTOMOBILE	0.00	0.00%	0.00	0.00%	0.00	0.00%	0.00%	0.00	0.00	0.00%	0	0.00	0.00	0.00%	0	0.00	0.00%	\$16.60
MOTORCYCLES	0.00	0.00%	0.00	0.00%	0.00	0.00%	0.00%	0.00	0.00	0.00%	0	0.00	0.00	0.00%	0	0.00	0.00%	\$16.83
VEHICLE ACCESSORY	41.30	0.09%	20.00	0.09%	21.30	51.57%	206.50%	0.00	0.00	0.00%	0	0.00	-15.00	0.02%	1	-15.00	0.00%	\$0.00
GUN	3,053.94	6.40%	1,387.80	6.37%	1,666.14	54.56%	220.06%	267.55	-50.00	3.24%	1	-50.00	-11,477.50	13.85%	113	-101.57	58.41%	\$34.08
AMMUNITION-HANDGUN	172.40	0.36%	127.56	0.59%	44.84	26.01%	135.15%	-2.75	0.00	0.00%	0	0.00	0.00	0.00%	0	0.00	0.00%	\$0.00
AMMUNITION-RIFLE SMALL	0.00	0.00%	0.00	0.00%	0.00	0.00%	0.00%	10.00	0.00	0.00%	0	0.00	0.00	0.00%	0	0.00	0.00%	\$0.00
MAGAZINE/SPEED LOADER	17.50	0.04%	5.00	0.02%	12.50	71.43%	350.00%	0.00	0.00	0.00%	0	0.00	0.00	0.00%	0	0.00	0.00%	\$0.00
SCOPES/OPTICS/MOUNTS	12.00	0.03%	5.00	0.02%	7.00	58.33%	240.00%	0.00	0.00	0.00%	0	0.00	-200.00	0.24%	1	-200.00	0.00%	\$0.00
HOLSTERS	28.00	0.06%	25.43	0.12%	2.57	9.18%	110.11%	-9.13	0.00	0.00%	0	0.00	0.00	0.00%	0	0.00	0.00%	\$0.00
CASES/BAGS/SAFE	37.00	0.08%	20.21	0.09%	16.79	45.38%	183.08%	0.00	0.00	0.00%	0	0.00	0.00	0.00%	0	0.00	0.00%	\$0.00
CLEANING SUPPLIES	21.92	0.05%	16.29	0.07%	5.63	25.68%	134.56%	0.00	0.00	0.00%	0	0.00	0.00	0.00%	0	0.00	0.00%	\$0.00
ACCESSORIES	16.49	0.03%	10.00	0.05%	6.49	39.36%	164.90%	0.00	0.00	0.00%	0	0.00	0.00	0.00%	0	0.00	0.00%	\$0.00
CATEGORY 4B	450.14	0.94%	175.06	0.80%	275.08	61.11%	257.13%	-120.00	-62.00	4.02%	2	-31.00	-380.00	0.46%	12	-31.67	58.33%	\$22.65
UNAVAILABLE	-528.55	-1.11%	10.70	0.05%	-539.25	102.02%	-4939.72%	100.00	0.00	0.00%	0	0.00	-35.00	0.04%	0	0.00	0.00%	\$0.00
TOTALS	47,692.54		21,781.56		25,910.98	54.33%	218.96%	895.32	-1,544.00		70	-22.06	-82,894.80		1,129	-73.42	62.80%	\$34.28

## Volume Analysis Report - Category Volume Analysis

**Availability:** All CompuPawn configurations.

**Inputs Used:** Determine reporting period (*Shift, Date*, etc.)

- *Start Shift / End Shift* = {Range}
- *Print G/L Distribution (Y/N)* = {N}
- *Category Number or Numbers* = {Various Options; This example used **20,21,23** to view electronics: stereos, television, video}

**Example:** This report allows you to view statistical information as it relates to one, or more, merchandise categories. You may leave the input field blank to view all categories (as in all previous examples), or input one or more category numbers to make the report more specific.

**NOTE:** This option is available only if *Print G/L Distribution (Y/N)* = {N}.

COMPUPAWN DEMO (1)												
05/13/94	VOLUME ANALYSIS REPORT							PAGE 1				
START SHIFT=0624 (04/15/94) END SHIFT=0625 (04/16/94)												
FOR CATEGORIES 20, 21, AND 23												
DESCRIPTION	AMOUNT	TAX	INTEREST	LATE CHARGE	PREMIUM	LOST CHARGE	DEPOSIT	MISC CHARGE	TOTAL	COST	QTY	
BUYS	-25.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-25.00	0.00	1	
PAWNS	-2,545.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-2,545.00	0.00	39	
PAYMENTS	585.00	0.00	296.50	110.00	0.00	5.00	0.00	5.00	1,001.50	0.00	13	
REDEEMS	1,421.00	0.00	446.52	17.50	0.00	5.00	0.00	2.50	1,892.52	0.00	22	
SALES	3,709.21	49.67	0.00	0.00	0.00	0.00	0.00	0.00	3,758.88	1,281.69	9	
NEW LAYAWAYS	0.00	0.00	0.00	0.00	0.00	0.00	310.00	0.00	310.00	0.00	3	
LAYAWAY DEPOSITS	0.00	0.00	0.00	0.00	0.00	0.00	1,130.00	0.00	1,130.00	0.00	5	
LAYAWAY SALES	512.00	35.84	0.00	0.00	0.00	0.00	-230.00	0.00	317.84	157.31	4	
REPAIR DEPOSITS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3	
REPAIR SERVICES	18.00	1.26	0.00	0.00	0.00	0.00	0.00	0.00	19.26	0.00	1	
RECEIVABLE PMTS	200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	200.00	0.00	3	
MISCELLANEOUS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-469.59	0.00	11	
<b>TOTALS</b>	<u>3,875.21</u>	<u>86.77</u>	<u>743.02</u>	<u>127.50</u>	<u>0.00</u>	<u>10.00</u>	<u>1,210.00</u>	<u>7.50</u>	<u>5,590.41</u>	<u>1,439.00</u>	<u>114</u>	
NON-CASH ACTIVITY:												
1,015.00	PAWN TRANSFERS TO INVENTORY											
245.00	LAY-AWAY TRANSFERS TO INVENTORY											
4,346.40	CASH ON HAND TRANSFERS TO BANK											
1,439.00	COST OF SALES											
CASH ACTIVITY:												
-37.00	111025 CASH IN BANK - AUTO LOANS											
-245.00	113035 CUSTOMER DEPOSITS											
-535.00	111320 ACCOUNTS RECEIVABLE											
25.30	117600 CASH OVER/SHORT											
37.00	126021 STORAGE INCOME											
118.11	111420 INVENTORY RECEIVINGS											
30.00	113016 BRADY BILL FEE PAYABLE											
100.00	116080 MISCELLANEOUS INCOME											
COMPUPAWN DEMO (1)												
05/13/94	VOLUME ANALYSIS REPORT							PAGE 2				
START SHIFT=0624 (04/15/94) END SHIFT=0625 (04/16/94)												
-25.00	TOTAL BUYS							18.00	TAXABLE REPAIRS			
-2,545.00	TOTAL PAWNS							0.00	EXEMPT REPAIRS			
743.02	TOTAL INTEREST INCOME							4,221.21	TAXABLE SALES			
127.50	TOTAL LATE CHARGE INCOME							0.00	EXEMPT SALES			
0.00	TOTAL PREMIUM INCOME							4,239.21	TOTAL SALES			
10.00	TOTAL LOST TICKET INCOME							1,439.00	TOTAL COST OF SALES			
2,006.00	TOTAL PAYMENTS, REDEEMS & REDUCTIONS							2,800.21	GROSS PROFIT			
4,221.21	TOTAL SALES							66.05%	PROFIT MARGIN			
86.77	TOTAL SALES TAX							294.59%	MARK-UP			
18.00	TOTAL REPAIR INCOME											
1,210.00	TOTAL LAY-AWAY DEPOSITS											
0.00	TOTAL REPAIR DEPOSITS											
200.00	TOTAL RECEIVABLE PAYMENTS											
7.50	TOTAL MISCELLANEOUS CHARGES											
5,590.41	NET TOTAL											